

**BUSINESS LAW**

<b>Code du cours Course Code</b> BAC.EAINA.LTBUS.3 703			<b>Titre du cours Course title</b> <b>BUSINESS LAW</b>					
<b>Crédits Credits</b> 5		<b>Période d'enseignement Teaching period</b> fall, spring					<b>Année Académique Academic Year</b> 2022/2023	
<b>Charge de travail Student workload</b>	<b>Synchrone / Synchronous</b>	<b>Asynchrone / Asynchronous</b>	<b>Travail en équipe Team work</b>	<b>Activités pédagogiques / Pedagogical activities</b>	<b>Travail personnel Personal work</b>	<b>Coaching</b>	<b>Evaluation</b>	<b>Charge totale de travail Total workload</b>
	39	0	0	0	39	0	6	85
<b>Programme Program</b>			Global BBA					
<b>Discipline Discipline</b>			Autre					
<b>Module</b>			-					
<b>Type de cours Course type</b>			core					
<b>Campus</b>			Barcelone, Belo Horizonte, Lille, Nanjing, Raleigh, Sophia					
<b>Campus partenaire</b>								
<b>Course open to students in exchange</b>								
<b>Langue d'enseignement Teaching language</b>		Anglais / English						
<b>Responsable du cours Course leader</b>			LUCIO Alessio					
<b>Pré-Requis Prerequisite</b>			None					
<b>Nom des intervenants par campus Instructor(s) names by campus</b>	Belo Horizonte							
	Lille							
	Paris							
	Raleigh							
	Sophia							
	Stellenbosch- Le Cap							
	Suzhou							
	Nanjing							

	Barcelone			
	Other			

<b>Descriptif du cours / Course description</b>	<p>This course is an introduction to Contract Law. Students will learn the rules governing the terminations of contracts, the penalties attached to them, the consequences of contracts, the contractual liability with a brief presentation of the French legal system down to the causes of termination of contracts; The existence of European Contract Law in view of the increasing weight of international exchanges. It will also cover the United Nations Convention on Contracts for the international sale of goods.</p>
<b>Thèmes / Topics</b>	
<b>Résultats d'apprentissage / Intended Learning Outcomes and Skills</b>	<p><b>A l'issue de la formation, vous serez capable de / As a result of this module, you will be able to:</b></p> <p><b>Connaissances / Knowledge and Understanding (subject specific)</b> Know the legal rules applicable to a contract and understand the impact of the contractual commitment</p> <p><b>Aptitudes cognitives / Cognitive skills</b> Understand the impact of the law on risk management in business</p> <p><b>Attitudes / Key transferable skills</b> Develop an analytical approach to build legal reasoning</p> <p><b>Ethical and social understanding</b> Identify the essential clauses of the contract to reduce issues</p>
<b>Contribution aux objectifs pédagogiques du programme / Contribution to learning objectives</b>	<p>Indiquer les learning objectives auxquels contribue le cours (en se basant sur le curriculum mapping du programme) / Indicate which learning objectives the course contributes to (based on the program curriculum mapping)</p> <p>LO1.4 : To understand and apply theories and major concepts of organisation and management : LG1 : Graduate should be knowledgeable about business disciplines LO4.2 : To demonstrate awareness of ethical considerations : LG4 : Graduates should be able to think critically and to demonstrate awareness of ethical considerations</p> <p>Cours soumis à évaluation dans le cadre de l'Assurance of Learning pour l'année en cours ? Non / No</p>
<b>Evaluation des étudiants / Student Assessment</b>	<p><b>Evaluation finale (DS) / Final examination</b> 40%</p> <p>(Précisez la nature pour l'évaluation finale / Explain type for final examination)</p> <p>Cliquez ici pour entrer du texte.</p> <p>QCM - Quiz:</p>

	Epreuve sur table - Supervised exam: Présentation orale - Presentation: Rapport écrit/Dissertation - Report / Dissertation: Participation - Class participation:  <b>Autre, précisez / Other, precise:</b>	
	<b>Contrôle continu</b> <span style="float: right;">60%</span> <b>Continuous Assessment</b>	
	préciser nature / Explain type	
	Cliquez ici pour entrer du texte. QCM - Quiz: Epreuve sur table - Supervised exam: Présentation orale - Presentation: Rapport écrit/Dissertation - Report / Dissertation: Participation - Class participation:  <b>Autre, précisez / Other, precise:</b>	Nb midterms : 2
<b>Méthodes d'enseignement Teaching Methods</b>	<b>Format de cours / Course format</b>	
	Cours magistral / Lecture - TD / Tutorials	
	<b>Autre, précisez / Other, precise:</b>	
	<b>Activités d'apprentissage / Learning activities</b>	
	Projet / Project-based learning - Etudes de cas / Case studies - Personal guided study - Devoirs / Assignments	
<b>Plan de cours Course Plan</b>	1 Introduction Conditions for contract creation 2 Contract's conditions Penalty conditions and general effects 3 Tutorial: contract's conditions Legal organization 4 Tutorial: Penalties General effects of contract 5 Tutorial: general effects of contract Reviews 6 Midterm 1 Contract responsibility 7 Tutorial: general effects of contract Contract responsibility 8 Spring Break 9 Tutorial: legal organization Termination of contract 10 Tutorial: contract responsibility Contract termination and Vienna's convention (introduction) 11 Tutorial: contract responsibility Reviews 12 Midterm 2 Vienna's convention 13 Tutorial: Vienna's convention	

	Vienna's convention 14 Tutorial: Vienna's convention Vienna's convention 15 Tutorial: Vienna's convention Reviews Final Exam
<b>Référence Académique / Academic reference</b>	Lectures obligatoires / Required readings : Lectures Recommandées / Recommended readings :
<b>Site(s) web / Web site(s)</b>	
<b>Licence(s) informatique(s)/ Computer licenses</b>	

Modalités de délivrance du cours (par campus si différent) Course delivery modes (per campus if different)						
Nombre CM Amphi / Number of Lectures	Durée CM Amphi (en heures) / Lecture duration (in hours)	Nombre TD / Number of Tutorial classes	Durée TD (en heures) / Tutorial class duration (in hours)	Asynchrone / Asynchronous	Autres (Distance learning, etc...) (en heures) / Other (in hours)	Préciser les spécificités de programmation (TD journée, cadencement spécifique des séances) / Specify if full-day tutorial class, different schedules
Campus Sophia						
0	0	13	3	0	0	